# International Marketing Consultant ZJELL - Delivering Profitable Export Sales Growth



## Take Your Export Sales to Next Level...

ZJELL

Profitable Export Sales Growth

Export Market Leadership?

Profitable Export Sales Growth?

International Branding & Digital Marketing?

Right Export Sales Process & Excellence?

Export Market Development & Right RTM Strategy?

Right Export Market Entry Strategy?

Right Export Market Selection?





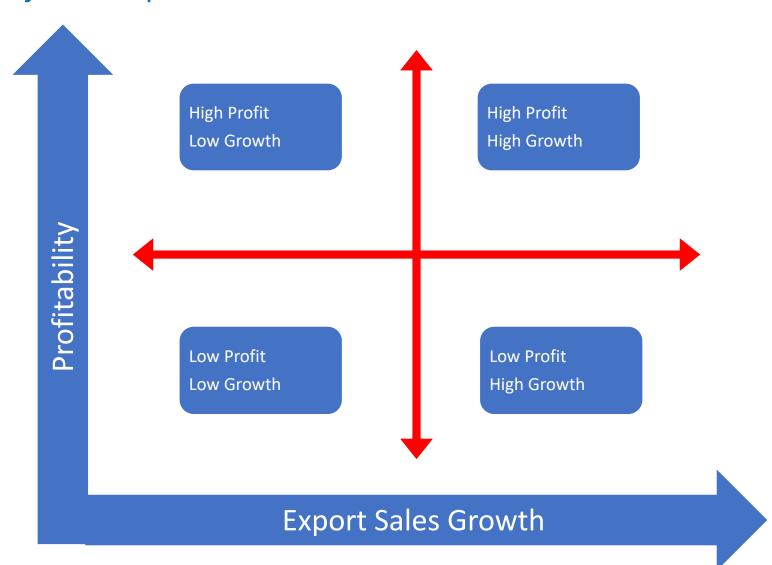






## Where are you now?

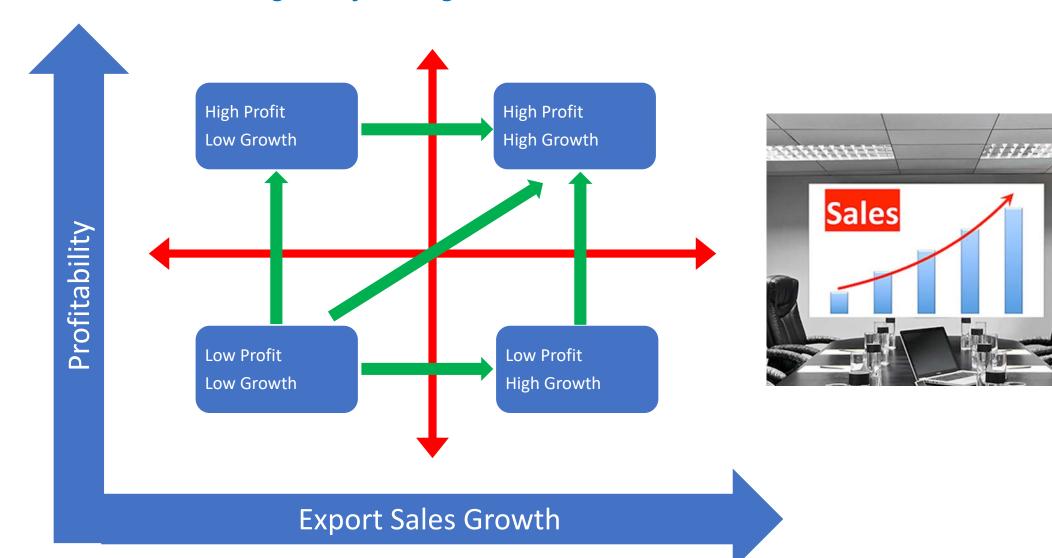
Is it a Profitable Export Sales Growth?





## How are you planning to Grow?

Profitable Sales Growth: High Profit + High Growth





## About Us

Delivering most Effective, Efficient, Economic "Route To Market"

2011

• Started Export Consulting Services & Commission Agents

• Opening Markets: Africa, Eastern Europe, Middle East

• Developed Clients: 7

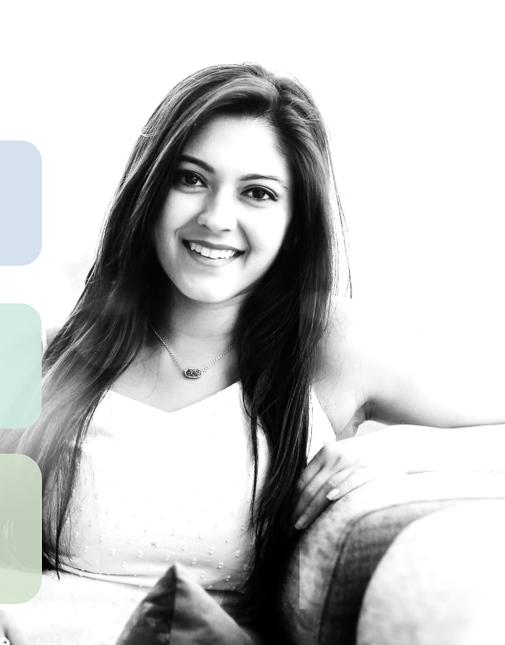
• Established team of Associates: 5

2015

- Expanded Service Offerings: International Marketing Consulting, Digital Marketing, Staffing
- Expanded New Markets: South East Asia, Africa, Europe, Middle East.
- Developed new Clients: 18
- Expanded Teams of Associates & Consultants: 65

2020

- International Market Development, Online Branding, Advertising, Foreign Branch Sales office & Virtual Offices Set Up, International Sales Staffing & Training.
- Network of 185 Associates, Sales Reps, Brand Ambassadors, Permanent Staff in 58 Countries.
- Developed 75 Clients in 12 Countries.





## Our Strengths

#### Network in 58 Countries

- ✓ Experienced Sales Associates
- ✓ Young & Dynamic Sales Reps
- ✓ Well Connected Consultants
- ✓ Presentable Brand Ambassadors
- ✓ Increased Order Conversion Rate

#### Market Knowledge & Skills

- ✓ Markets & Product Knowledge
- ✓ Export Demand Creation Expertise
- ✓ Export Sales Management Skills
- ✓ RTM Analysis & Market Intimacy Strategy
- ✓ Digital Marketing & International Branding







# Services & Key Deliverables

| Market Assessment            | Months |    |    |
|------------------------------|--------|----|----|
| Market Assessment            | M1     | M2 | M3 |
| Data Collection & Analysis   |        |    |    |
| Customer Contacts & Profiles |        |    |    |
| Market Sizing & Segmentation |        |    |    |
| Competitive Landscape        |        |    |    |
| Conclusion & Recommendation  |        |    |    |

| Market Entry & Setup       | Months |    |    |
|----------------------------|--------|----|----|
| Market Entry & Setup       | M1     | M2 | M3 |
| RTM Analysis & Selection   |        |    |    |
| Demand Creation Activities |        |    |    |
| Customer Acquisition       |        |    |    |
| Export Sales Activation    |        |    |    |
| Distribution Setup         |        |    |    |

| Evnert Organisation                 | Months |    |    |
|-------------------------------------|--------|----|----|
| Export Organisation                 |        | M2 | M3 |
| Export Sales Process Audit          |        |    |    |
| Export Sales Staffing               |        |    |    |
| Export Sales Excellence             |        |    |    |
| Remote / Virtual Sales Office Setup |        |    |    |
| Export Cost Reduction               |        |    |    |

| Digital Marketing              | Months |    |    |
|--------------------------------|--------|----|----|
| Digital Marketing              |        | M2 | M3 |
| Content Marketing - Niches     |        |    |    |
| SEM (Search Engine Marketing)  |        |    |    |
| SEO – Audit & Develop          |        |    |    |
| Social Media Marketing / SMBAs |        |    |    |
| Affiliate Marketing / PPC      |        |    |    |
| Email Marketing                |        |    |    |

| Drand Dramation                   | Months |    |    |
|-----------------------------------|--------|----|----|
| Brand Promotion                   | M1     | M2 | M3 |
| Product Photography / Videography |        |    |    |
| Online Advertising Campaigns      |        |    |    |
| Product Catalogs / Presentations  |        |    |    |
| Promotional Gifts & Samples       |        |    |    |
| Online Reviews & SMBAs            |        |    |    |
| Billboard Advertising             |        |    |    |
| Brand Ambassador Program          |        |    |    |
| Celebrity Endorsement             |        |    |    |
| Print Ads Development & Publish   |        |    |    |
| TV Ads / Online Videos / Youtube  |        |    |    |



# Service Cost & Pricing

| Services            | Months | Payment | Price     |
|---------------------|--------|---------|-----------|
| Market Assessment   | 3      | 2       | Send RFP* |
| New Market Entry    | 3      | 3       | Send RFP* |
| Export Organization | 3      | 3       | Send RFP* |
| Digital Marketing   | 3      | 3       | Send RFP* |
| Brand Promotion     | 12     | 3       | Send RFP* |

\* RFP – Prices are Market Size Specific hence please send the Country Names Discounts will be offered for more number of markets.



### Contact Us

#### ZJELL India























